

## **HENRY COUNTY DEVELOPMENT AUTHORITY**

### **CALLED MEETING MINUTES**

**APRIL 21, 2014**

#### **I. CALL TO ORDER/MOMENT OF SILENCE**

A called meeting of the Henry County Development Authority (HCDA) was held on April 21, 2014 at the Development Authority offices located at 140 Henry Parkway, McDonough, Georgia. Board members present were Bill Herndon, John Bozeman, Charles Mobley and Geoffrey Cauble. Charles Smith, Vice-Chairman was absent due to work obligations. Also present were Rod Meadows, Legal Counsel, Meadows & Macie, Bob White, Executive Director, Leah Brown, Manager Business Retention and Expansion, and Terry Collins, Recording Secretary. At 8:03 a.m., Chairman Herndon called the meeting to order and a moment of silence was observed.

#### **II. CALL ROLL/QUORUM/APPROVAL OF AGENDA**

Chairman Herndon noted each Board member in attendance and confirmed that a quorum is present. Upon review of the agenda, Mr. Cauble made a motion to approve and Mr. Mobley seconded. The motion passed unanimously.

#### **III. HENRY COUNTY PERCEPTION RESEARCH RESULTS BY ATLAS ADVERTISING**

Board members were provided with printed copies of the review presentation of Atlas Advertising Perception Research. Mr. White and Mr. Cauble reviewed the subject matter. Board members and staff discussed mixed comments of both local and statewide stakeholders, how to change local negative perception, such as traffic issues, into positive perception by talking more about the interchange possibilities and holding local discussions with GDOT representatives. Board members and staff also discussed external perceptions, opportunities and strategy decisions such as whether to continue to pursue strengths in logistics, distribution and manufacturing industries and focus on filling vacant buildings or to pursue growth in the highly competitive technology and healthcare industries. After discussion of barriers such as water availability, transportation and fiber optic, Board members agreed it best to pursue Henry County's existing strengths, focus on filling vacant existing buildings, and also look at one or two industries with no barriers, such as healthcare, which are listed in the Target Industry Study.

#### **IV. BOND & INDUCEMENT PROCESS DISCUSSION**

At 10:00 a.m., Board members discussed following Robert's Rule of Order and the 48 hour rule of having agenda items 48 hours in advance for review in order to make timely and informed decisions. Board members discussed the votes abstained/opposed to the Project Hairy resolution at the last Board

meeting, and how based on the more in depth knowledge they have now, Board members who had been in opposition now fully support the project.

At 10:08 a.m., Chairman Herndon called for a break.

At 10:15 a.m., Chairman Herndon called the meeting back to order and asked for a motion to move into Executive Session to discuss a personnel matter. Mr. Cauble made a motion to move into Executive Session and Mr. Mobley seconded. The motion passed unanimously.

#### **IV. EXECUTIVE SESSION**

Executive Session

#### **V. RETURN TO REGULAR SESSION**

At 10:50 a.m., Mr. Bozeman made a motion to return to regular session. Mr. Cauble seconded and the motion passed unanimously. During Executive Session, Board members directed Authority Counsel to contract with the Carl Vinson Institute to search for Executive Director of the Henry County Development Authority.

#### **VI. ADJOURN**

At 10:53 a.m., Mr. Mobley made a motion to adjourn and Mr. Bozeman seconded. The motion passed unanimously.



Terry Collins, Recording Secretary



William L. Herndon, Chairman